MAIL TO:
Office of the Attorney General
Registry of Charltable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS: 1300 | Street Sacramento, CA 95814 Telephone: (918) 323-5079

WEB SITE ADDRESS: http://ag.ca.gov/charitles/

COMMERCIAL FUND-RAISER-FOR CHARITABLE PURPOSES

2002 ANNUAL FINANCIAL REPORT (California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1





Name and Address of Commercial Fund-raiser:	. 414	Name and Address of Charles CT No. 103143	table Organization: F.E.I.N. No. 131644147	
Facter Direct LTD	•			
		Hamp of Charity	Federation of America,	}
11500 West Olympic Blvd., Suite 540		434 W. 33rd Street		
Los Angeles CA 90064	•	Address of Charity New York	NY 10001	
		City, State, and ZIP Code of Ch		
Figures from (check one): National Campaign	California Campaign I	_		
Telemarketing	held (on) (from) 1/1/2	2003, 20	to 6/30/2003 , 20	·
(Type of Activity)	•	(Date or dates must be	shown)	
is the contract between the commercial fund-raiser and of the contract between the contract between the commercial fund-raiser and of the contract between the contract betwe	harity based upon a fee	or percentage of revenue? (c	hack one) Fee 🗗 Percentage 🗆 Other 🗖	
1. REVENUE	•	1		
A. Cash contributions		1,313,938.00	A.	
B. Entertainment sales or admission charges		······································	B.	
C. Sales from products			C.	
D. Advertisement sales			D,	
E. Membership fees				
F. Other sources: (Specify)			· ~	
e	· · · · · · · · · · · · · · · · · · ·		Fa. Fb	
b			¹⁷⁵ . Fc.	
C			Fd.	1.
G. TOTAL REVENUE			1,313,938.00	_ G, ຶ
				•
2. EXPENSES				
A. Fees or commissions			A.	
B. Salaries			B.	
C. Payroll taxes			C.	
D. Employee benefits			}	
E. Cost of merchandise for resale	•	PLEAS	E SEE ATTACHED	
F. Cost of entertainment		BREAKD	OWN OF EXPENSES	
. G. Postage H. Advertising				
i 'Talanhana		:		
J. Rental of equipment	•			
K. Facilities charge			K.	
L. Permits			L.	
M. Other expenses: (Specify)				
a,			Ma.	
b	 		Mb.	
G	· ····································		Mc.	
d	Ministra and the second of the		Md.	
N. TOTAL EXPENSES			583,089.00	_ N.

Facter Direct Ltd Campaign Expense Allocation

	\$ 583,089.00
Printing	\$ 13,539.68
Postage	\$ 34,138.55
Telephone	\$ 32,075.76
Payroll	\$ 199,629.73
Employee benefits	\$ 14,848.98
Rent	\$ 31,849.45
Office manager	\$ 69,113.78
Utilities	\$ 7,276.87
Equipment	\$ 7,046.22
Recruitment	\$ 4,963.40
Computer Programming	\$ 4,215.83
Office expenses	\$ 131,313.56
P.S. Fee/Profit	\$ 33,077.19
Total	\$ 583,089.00

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COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES 2002 ANNUAL FINANCIAL REPORT

(California Government Code Section 12599)

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		n.
3. Amount to Charity (subtract line 2N from line 1G)	730,849.00 3.	
4. Less additional fund-raising expenses paid by charity	4.	
5. Less fair market value of goods and/or services used	5.	
6. Net proceeds realized by charity from the campaign (730,849.00	
7. (a) Does any officer, director, partner or owner of the organization for which the Commercial Fund-raise [] Yes [No If "yes," complete the fo	r has contracted to sollcit?	r control over, directly or indirectly, the charitable
Name of officer, director, partner or owner of Commercial Fund-raiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization
	•	
•		
(b) For each affiliation identified in 7 (a), attach copy Under penalties of perjury, I declare that I have examined		
knowledge and belief, it is true, correct and complete.	Thomas Gam	1 MM Sen 9 2003
Signature of authorized officer (Commercial Fund-raiser)	Printed Name	Title Date
This report must be signed by two officers or directors of the	he charitable organization for verifying the distribution	οπ.
	FRANCINE STEIN	Acting UP Dev 9/15/03
Signature of authorized officer/director (Charity)	Printed Name SEFFREY MECHANIC	Title Date VP Bus Supp Sucs 9-15
Signature of authorized officer/director (Charity)	Printed Name	Title 3 CFO Date